



Ministerstwo  
Spraw Zagranicznych  
Departament Współpracy  
Ekonomicznej



Warsaw, 14 September 2015

## Seminar on participation in EBRD projects and opportunities

- 12.15 - 13.00** REGISTRATION AND WELCOME COFFEE
- 13.00 - 13.30** OPENING SESSION moderated by **Grzegorz Zieliński**, EBRD, Director, Poland
- I. **Paweł Samecki**, Narodowy Bank Polski, Member of the Management Board
  - II. **Katarzyna Kacperczyk**, Undersecretary of State, Ministry of Foreign Affairs - Economic diplomacy activities in Turkey
  - III. Business opportunities for Turkish-Polish cooperation - Turkish Embassy in Poland
- 13.30 - 14.30** GENERAL SESSION  
moderated by **Anna Barbarzak**, Polish Ministry of Foreign Affairs, Director of Department
- I. Turkish economy, its prospects and investment opportunities with EBRD (EBRD Istanbul Resident Office, Senior Banker, Industry, Commerce & Agribusiness)
  - II. Business opportunities for Turkish-Polish cooperation (Representative of Turkish Government)
  - III. Polish-Turkish Chamber of Commerce, President
  - IV. Q&A session
- 14.30 - 14.45** COFFEE BREAK AND NETWORKING
- 14.45 - 16.00** CROSS BORDER INVESTMENT OPPORTUNITIES WITH EBRD with examples of the Turkish market, moderated by **Magdalena Kalisiak** (EBRD, Principal Banker, Poland)
- I. Case Study I: Co-operation with EBRD on the project realized in Turkey [Company preferably from the energy sector, that had direct investments on the Turkish market, their experience on the specific features of the Turkish market and the cooperation with EBRD],  
**Mr Andi Aranitasi**, EBRD Istanbul Resident Office, Senior Banker, Power&Energy;  
(Representative from the company)
  - II. Case Study II: Warsaw Metro (Representative from the company, **Gulermak**), **Agnieszka Szymczyk**, EBRD, Senior Banker, Infrastructure
  - III. Q&A session
- 17.00 - 19.00** Followed by a reception at Pałacyk Przeździeckich, ul. Foksal 6, Warsaw ([•], Business Development, EBRD)

Venue:  
Narodowy Bank Polski Headquarters  
Władysław Grabski Hall  
11/21 Świętokrzyska Street, Warsaw